#### MERRIMAN PENSION FUND

#### **CHAIR'S STATEMENT**

#### FOR THE YEAR ENDING 31 DECEMBER 2024

## **INTRODUCTION**

Each year the Trustees of defined contribution pension schemes, such as the Merriman Pension Fund ("the Scheme"), are required to publish a Statement concerning the governance and performance of the Scheme for the previous twelve months.

The performance of the assets of the Scheme up to the year-end has held up well, with an increase in value of 12.1% over the 12 month period. The assets remain principally in property, and we are pleased to report that, despite geopolitical uncertainty and increased costs to business due to the rise in employer National Insurance costs, etc, there have been no defaults or significant problems with our tenants to date. The sale of one of the properties was completed later in 2024, with the proceeds being used to pay some transfer values and to perform maintenance and improvements to some of the remaining properties, which will enhance their value and rental potential.

#### **CORE FINANCIAL TRANSACTIONS**

All core financial transactions are processed by the Scheme Administrator and there is a Service Level Agreement ("SLA") in place between the Scheme and Merriman Ltd (Scheme Administrator). The SLA confirms that the Scheme Administrator is responsible for compliance with the accuracy and timescales set out in the document. The SLA covers the daily monitoring of bank accounts, dealing with the sponsoring employer to ensure contributions are correct and paid on time, ensuring all transactions are signed by the Trustees within agreed timescales, ensuring retired members' pensions are paid on time and transfers in and out of the Scheme are processed promptly. Compliance with the SLA is reported to the Trustees at routine meetings.

For the year ended December 2024 the Scheme auditor, Watergates Ltd, have confirmed that the Core Financial Transactions have been processed within the target timescales and are accurate.

It is the responsibility of the Scheme Administrator to report any issue to the Chair of the Trustees as soon as it arises. The Chair, with the help of the Trustees, will seek to resolve the issue and will report the matter in full to the next quarterly meeting of the Trustees and to each further meeting until the issue is resolved. If the issue remains unresolved after six months from the date it was first reported, then the Scheme solicitor will be engaged to provide advice and instruction on how to resolve the matter.

### **CHARGES AND TRANSACTION COSTS**

Please find below an illustration of the charges and transaction costs that are borne by the member's funds. All charges and transaction cost information has been available and is accurate. The Merriman Pension Fund is not a qualifying scheme for auto enrolment and as such is not required to comply with the cost parameters for that type of fund.

Services	Costs	Transaction costs as a % of
	£	Members funds
Scheme Governance and Management Costs	33,400	
Administration and Communication Costs	22,580	
Total transaction costs	55,980	0.99%

The cumulative effect of costs and charges on a fund is illustrated in the tables in Appendix A, which have been formulated in compliance with relevant statutory guidance.

The services provided by Merriman Limited, with over 60 years of experience of property development and management, and 40 years of pension fund management, provides excellent value for members.

The costs associated with the management of the portfolio of properties, such as the costs of repairs, the collection of rents and other professional fees, have been excluded from the analysis of charges and transaction cost. This is because they relate to the management of the assets and have a bearing on the value thereof, rather than the costs of running the Scheme, that are incurred by membership.

A separate Value for Members assessment has been completed by the Trustees, in compliance with the new requirements. The assessment in that report is that the Scheme provides good value for members when compared to three popular master trusts.

## **INVESTMENT STRATEGY**

The investment strategy was last reviewed on 29<sup>th</sup> May 2024 and an updated Statement of Investment Principles has been signed (see Appendix B). The objective of the investment strategy is to provide stable returns of around 6% per annum together with appreciation of the capital value of the assets. As the rental agreements are within the control of the Trustees, supported by the expertise of Merriman Limited, the rental yields are routinely reported and the capital growth is assessed via regular, independent, property valuations.

The Scheme assets are invested on a 'pooled fund' basis, where the Trustees determine the investment strategy. This contrasts with an arrangement where each member has their own pension pot, and can select from alternative investment funds. The Scheme therefore has a 'default investment strategy'.

In order to comply with the requirements to calculate and report the asset allocation in accordance with the Administration Regulations, we have set out below the percentage of assets held in the relevant asset classes:

Asset class	Percentage of total assets	Return on investments, net of charges and transactions
Property/Real Estate	84.8%	9.0%
Cash	15.2%	0.66%
<u>Total</u>	100.00%	9.66

There is an intention to diversify the nature of investments held by the Scheme in order to increase liquidity and to reduce risk by diversifying the asset base. The potential sale of one of the properties in the portfolio will enable the Trustees to consider the investment of the proceeds in assets that have different return characteristics.

The Trustees are conscious of the current difficult investment market, caused by the Russian invasion of Ukraine, and the imposition of tariffs by the new US President. Professional advice will be sought to identify appropriate investment opportunities that support and enhance the Trustees' investment objectives.

As the Scheme is deemed to have a default investment arrangement, we are obliged to set out the return on investments (net of charges and transaction costs) set out in accordance with statutory guidance. This information is given in the table above.

We have taken account of statutory guidance when preparing this section of the statement

## TRUSTEE KNOWLEDGE AND UNDERSTANDING

Trustees are required to have a good working knowledge of the documents governing the Scheme, and of pensions law and practice. The Trustees maintain a trustee knowledge and understanding register. The overall level of pensions knowledge is enhanced by the appointment of Able Governance Ltd as independent trustee. Able Governance has been a Trustee of the Scheme for over five years and has gained a good working knowledge of the specifics of the Scheme and its governing documents. Able Governance routinely shares the technical briefing notes that are issued by pension legal firms, consultancies and other industry bodies.

The Trustees have a New Trustee Induction Programme to ensure that a newly appointed Trustee understands the nature of the Scheme and their obligations. This Programme was followed by Sarah Merriman when she was appointed as Member Nominated Trustee in September 2023.

Any gaps in knowledge are identified via an informal peer-review process and the appropriate source to provide training, such as the Pensions Regulator's Trustee Toolkit, seminars etc, are recommended. The Covid pandemic encouraged many pensions consultants and advisers to provide webinar and other materials that have helped to enhance the knowledge of the Trustees.

The Pensions Regulator recently introduced the General Code of Practice that obliges all occupational pension schemes to have an 'Effective System of Governance' (sometimes referred to as an 'ESOG'). Many of the requirements are already in place, but a gap analysis has been performed to identify any items that are needed, and a training programme has been developed the ensure that all Trustees are aware of the importance and implementation of the new policies and procedures.

At each quarterly meeting our Pension Consultant, Mattioli Woods, will discuss any updates to pension regulations and our legal adviser, Pension Partners, provides updates on HMRC and pension laws, to ensure that the Trustees have appropriate knowledge and understanding of recent and impending developments.

I believe that, on the basis of the quarterly monitoring of the Trustees' training and the appointment of an experienced independent trustee, the Trustees have demonstrated that they are properly able to exercise their functions.

MICHAEL MERRIMAN	
CHAIR	

## APPENDIX A

## ILLUSTRATIVE EXAMPLES OF THE CUMULATIVE IMPACT OF COSTS AND CHARGES

## All Active Members

Projected Pension Pot in todays money			
	Physical Property		
	After all costs		
Years	Before charges	and charges	
1	£94,294	£93,432	
3	£121,713	£118,664	
5	£151,085	£145,173	
10	£233,997	£217,466	
15	£332,470	£299,259	
20	£449,425	£391,800	
25	£588,331	£496,502	
30	£753,308	£614,963	
35	£949,249	£748,990	
40	£1,181,965	£900,630	

## Assumptions:

- 1. Projected pension pot values are shown in today's terms and do not need to be reduced further for the effect of future inflation
  - 2. The starting pot size is assumed to be £81,276
- Inflation is assumed to be 2.5% each year
- Contributions are assumed from age 25 to 65 and increase in line with assumed earnings inflation of 2.5% each year
- 5. Values shown are estimates and are not guaranteed
  - 6. The projected growth rate for each fund are as follows:

Physical Propert 3.5% above inflation.

Growth assumption supplied by Pole Arnold Financial Management as well as rate of charges and future expenses.

Assumed average contribution rate and starting pot size based on 2018 levels as no figures available for year end 31/12/2019

## **Active Members Excluding Larger Pots**

Projected Pension Pot in todays money			
	Physical Property		
Years	Before charges	After all costs and	
	before enanges	charges	
1	£34,028	£33,748	
3	£57,155	£55,959	
5	£81,929	£79,293	
10	£151,861	£142,929	
15	£234,918	£214,927	
20	£333,564	£296,387	
25	£450,724	£388,551	
30	£589,874	£492,826	
35	£755,140	£610,803	
40	£951,425	£744,284	

# Assumptions:

- 1. Projected pension pot values are shown in today's terms and do not need to be reduced further for the effect of future inflation
- The starting pot size is assumed to be £23,048
  - 3. Inflation is assumed to be 2.5% each year
- 4. Contributions are assumed from age 25 to 65 and increase in line with assumed earnings inflation of 2.5% each year
  - 5. Values shown are estimates and are not guaranteed
- 6. The projected growth rate for each fund are as follows:

Physical Property 3.5% above inflation.

Growth assumption supplied by Pole Arnold Financial Management as well as rate of charges and future expenses.

Assumed average contribution rate and starting pot size based on 2018 levels as no figures available for year end 31/12/2019

## All Deferred Members

Projected Pension Pot in todays money			
	Physical I	Property	
		After all costs	
Years	Before charges	and charges	
1	£32,396	£32,083	
3	£34,703	£33,707	
5	£37,175	£35,413	
10	£44,152	£40,067	
15	£52,438	£45,332	
20	£62,280	£51,289	
25	£73,970	£58,028	
30	£87,853	£65,654	
35	£104,341	£74,281	
40	£123,925	£84,042	

#### Assumptions:

- 1. Projected pension pot values are shown in today's terms and do not need to be reduced further for the effect of future inflation
- The starting pot size is assumed to be £31,300
- Inflation is assumed to be 2.5% each year
- 4. No further contributions will be made
  - 5. Values shown are estimates and are not guaranteed
  - 6. The projected growth rate for each fund are as follows:

Physical Property 3.5% above inflation

Growth assumption supplied by Pole Arnold Financial Management as well as rate of charges and future expenses.

Assumed average contribution rate and starting pot size based on 2018 levels as no figures available for year end 31/12/2019

## **Deferred Members Excluding Larger Pots**

Projected Pension Pot in todays money		
	Physical	Property
		After all costs
Years	Before charges	and charges
1	£9,367	£9,276
3	£10,034	£9,746
5	£10,749	£10,239
10	£12,766	£11,585
15	£15,162	£13,107
20	£18,008	£14,829
25	£21,387	£16,778
30	£25,401	£18,983
35	£30,169	£21,478
40	£35,831	£24,300

# Assumptions:

- 1. Projected pension pot values are shown in today's terms and do not need to be reduced further for the effect of future inflation
- 2. The starting pot size is assumed to be £9,050
- Inflation is assumed to be 2.5% each year
- No further contributions are assumed
- 5. Values shown are estimates and are not guaranteed
- 6. The projected growth rate for each fund are as follows:

Physical Property 3.5% above inflation

Growth assumption supplied by Pole Arnold Financial Management as well as rate of charges and future expenses.

Assumed average contribution rate and starting pot size based on 2018 levels as no figures available for year end 31/12/2019

## APPENDIX B

**Merriman Pension Fund (the "Scheme")** 

**Statement of Investment Principles** 

August 2024

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Appendix 1: Investment Strategy

Appendix 2: Investments Details

# 1. Definitions

Investment Adviser	The Trustees are advised on investment matters by Mattioli Woods plc.
	The Trustees have appointed First Actuarial LLP to produce this Statement of Investment Principles. First Actuarial LLP is regulated by the Institute and Faculty of Actuaries and is qualified to provide the required advice through knowledge and practical experience of financial matters relating to pension schemes.
Scheme	Merriman Pension Fund
Trustees	The Trustees of the Scheme

## 2. Introduction

This statement is made in accordance with the requirements of legislation<sup>1</sup>. The main body of the document sets out the principles and policies that govern investments made by the Trustees whilst details of the specific investment arrangements in place are provided in the Appendix.

Throughout the statement, wording in blue represents actions that will be taken by the Trustees in connection with the Scheme's investment arrangements.

#### **Investment advice**

The Trustees will obtain and consider written advice from a suitably skilled and professionally qualified adviser when reviewing the Scheme's investment strategy and when considering the suitability of potential investments. The Trustees expect that such advice will be consistent with any guidance issued by The Pensions Regulator.

## Legal advice

The Trustees will seek legal advice relating to investment matters whenever deemed necessary.

## Consultation with the sponsoring employer

The Trustees will consult with the sponsoring employer before making any changes to the Scheme's investment strategy.

#### **Conflicts of interest**

The Trustees are satisfied that the Scheme's investment strategy meets their responsibility to invest the assets in the best interests of the members and beneficiaries and, in the case of a potential conflict of interest, in the sole interest of the members and beneficiaries.

- the Pensions Act 1995
- the Occupational Pensions (Investment) Regulations 2005
- the Pension Protection Fund (Pensionable Service) and Occupational Pension Schemes (Investment and Disclosure) (Amendment and Modification) Regulations 2018
- the Occupational Pension Schemes (Investment and Disclosure) (Amendment) Regulations 2019.

<sup>&</sup>lt;sup>1</sup> Consideration has been given to:

## 3. Investment Beliefs

The investment beliefs stated below have been developed by the Trustees and are reflected in the Scheme's investment strategy.

## **Basic investment principles**

The Trustees believe that the following three basic investment principles should be taken into account in the construction of the Scheme's investment strategy:

- i) Targeting higher levels of investment return requires increased levels of investment risk.
- ii) Long-term performance of the Scheme's assets is attributable primarily to the strategic asset allocation rather than the specific choice of investments.
- iii) Asset diversification helps to reduce risk.

## Financially material considerations and the appropriate time horizon

The Trustees believe that the potential impact of any financially material considerations that may affect the Scheme's investments should be assessed over the period during which benefits are expected to be paid from the Scheme. In the terminology used by legislation, the Trustees consider this period of time to be "the appropriate time horizon of the investments".

## **Environmental, Social and Governance (ESG)**

The Trustees believe that the impact of ESG risks and opportunities can be financially material and the Trustees recognise that ESG matters, particularly climate change, should be assessed over the appropriate time horizon.

# 3. Investment Beliefs (continued)

## Members' views (non-financial matters)

Legislation defines non-financial matters as including (but not limited to) ESG matters and the present and future quality of life of the members and beneficiaries of a scheme.

The Trustees believe that their duty to members and beneficiaries will be best served by ensuring that all benefits can be paid as they fall due and the Trustees' Investment Objectives are designed to ensure this duty is achieved.

In reaching this conclusion, the Trustees considered whether to take members' views into account when determining a suitable investment strategy and in the selection, retention and realisation of investments. However, the Trustees have determined that it would not be practical to do so. In particular, the Trustees concluded that it is likely that members and beneficiaries would hold a broad range of views, which would be difficult to accommodate.

At least every three years, the Trustees will:

- Review the suitability of their investment beliefs.
- Review their policy on whether to take account of members' views within the Scheme's investment strategy and in the selection, retention and realisation of investments.

# 4. Investment Objectives and Investment Strategy

The Trustees' primary investment objectives are:

- To ensure that the assets are invested in such a way which takes into consideration the likely timing and form of payments to members.
- To generate an appropriate level of investment returns, and to protect the value of assets –
   limiting the scope of adverse investment experience.
- To continue to run an open scheme at an affordable cost to the employer.

To help meet these objectives, the Trustees have a default investment option for all members, including those members who remain in the Scheme after retirement.

## **Investment strategy**

The Trustees take the view that by investing a large proportion of total assets in real property, they are able to meet their obligations to pay benefits and to generate attractive longer term capital returns for the other members. Given their property expertise within Merriman Ltd, they will continue with this current policy as they consider it appropriate to the Scheme.

The Trustees will continue to review their strategy on a regular basis, or when a property is sold, with help from their pension consultants and the Investment Adviser. The Trustees acknowledge that the Investment Adviser has advised the Trustees to diversify the Scheme's assets to reduce overall investment concentration risk.

### Membership profile

In determining the investment strategy, the Trustees consider the profile of the Scheme's membership.

AGE RANGE	20-30	30-40	40-50	50-60	60 +
NO. OF MEMBERS	NIL	3	3	6	7

**TOTAL MEMBERS - 19** 

# 4. Investment Objectives and Investment Strategy (continued)

Details of the current investment strategy are provided in Appendix 1.

The Trustees will review their investment objectives at least every three years.

The Trustees will review the default arrangement at least every three years and without delay after any significant change in investment policy, or the demographic profile of the members invested in the default strategy or their beneficiaries.

## **Illiquid assets**

The Scheme invests directly in illiquid assets and the Trustees understand the risks and costs associated with this asset class.

Although the Trustees review the ongoing suitability of the illiquid assets held regularly, the expectation is that illiquid investments will normally be held for several years.

The types of illiquid assets the Scheme currently holds are as follows:

- Freehold Property
- Freehold Land

# 5. Investment Manager Arrangements

The Scheme's assets are invested predominantly in direct property holdings. Day-to-day management of the Scheme's property holdings, including the selection, retention and realisation of investments, is undertaken by the Trustees

## Use of pooled funds

The Trustees may also hold regulated pooled funds. Should the Trustees choose to appoint one or more investment manager(s) for part or all of the portfolio, day-to-day responsibility for the assets will be delegated to the investment manager, for that part of the portfolio.

#### Use of derivatives

The Trustees may select pooled funds which are permitted to use derivative instruments to reduce risk or for efficient portfolio management.

## Alignment with the Trustees' investment principles

Investment managers are incentivised to maintain an approach consistent with that when they were appointed by investors by the payment of the investment management fee (and in the knowledge that a change of approach may cause investors to reconsider the investment).

The Trustees expect investment managers, where appropriate, to make decisions based on assessments of the longer term financial and non-financial performance of debt/equity issuers, and to engage with issuers to improve their performance. The Trustees assess this when selecting and monitoring managers.

### <u>Duration of investment arrangements</u>

Although the Trustees review the ongoing suitability of the investments held regularly, the expectation is that investments will normally be held for several years. This applies both to directly held investments and pooled funds.

## 6. Selection of Investments

In assessing the suitability of a potential investment, whether a direct holding or a pooled fund, the Trustees consider, in conjunction with their Investment Adviser, how the investment would fit within the Scheme's investment strategy and how it is expected to help the Trustees meet their investment objectives. As part of this consideration, all matters which are deemed to be financially material are taken into account including:

- In selecting a pooled fund, whether the investment manager has appropriate knowledge and experience.
- In selecting a direct holding, whether the Trustees have appropriate knowledge and experience.
- The risks associated with the investment.
- Whether the investment's return is expected to exceed inflation over the long-term.
- Past performance with the emphasis being on assessing long-term performance.
- The assets that will be held, including whether the asset allocation is expected to change over time, and the extent of any exposure to overseas currencies.
- The investment's fee structure to ensure that this is reasonable. Where this relates to a
  pooled fund, this also ensures that the fee structure does not provide an incentive for the
  investment manager to manage the investment in a way that differs from the expectations of
  the Trustees.

#### Pooled funds

For pooled funds specifically:

- The fund's performance objective and whether that objective is consistent with the performance that the Trustees expect from that fund.
- Where appropriate, whether the higher fees associated with active management are justified.
- How frequently underlying investments within the fund are expected to be traded by the investment manager.
- Portfolio turnover costs.

# **Selection of Investments (continued)**

- The investment manager's approach to ESG matters.
- The investment manager's policy in relation to the exercise of the rights (including voting rights) attaching to the fund held.
- The investment manager's policy in relation to undertaking engagement activities in respect of the investments held within the fund\*.

\*This includes engaging with an issuer of debt or equity regarding matters including (but not limited to) performance, strategy, capital structure, management of actual or potential conflicts of interest, risks, and ESG considerations. It also includes engaging on these matters with other investment managers, other holders of debt or equity and persons or groups of persons who have an interest in the issuer of debt or equity.

At least every three years, the Trustees will review whether the ongoing use of each investment remains consistent with their investment strategy.

The Trustees will ensure any new investments introduced into the investment strategy are appropriate to the circumstances of the Scheme.

# 7. Monitoring

The Trustees review the Scheme's investments for all matters considered to be financially material (including, where appropriate, ESG, stewardship matters and portfolio turnover costs) regularly. This includes reviewing that each investment continues to operate in a manner that is consistent with the factors used by the Trustees to select it, and that the choice of investments remains appropriate.

## Action when an investment is causing concern

Where concerns about an investment are identified, the Trustees may look to reduce exposure to that investment or disinvest from it entirely. However, such action is expected to be infrequent.

The Trustees will regularly assess the ongoing suitability of each investment held for all matters deemed to be financially material (including where appropriate, ESG, stewardship matters and portfolio turnover costs).

## 8. Stewardship

Stewardship is defined by the Financial Reporting Council as being "the responsible allocation, management and oversight of capital to create long-term value for clients and beneficiaries leading to sustainable benefits for the economy, the environment and society".

The Trustees believe that good stewardship can help create, and preserve, value for companies and markets as a whole.

## **Direct holdings**

The Trustees' policy in relation to management of direct property holdings is that they wish to encourage best practice in terms of stewardship.

## Pooled funds

The Trustees consider an investment manager's policies on engagement and voting in making decisions about retaining and appointing investment managers.

The Trustees recognise that members might wish the Trustees to engage with the underlying companies in which the Scheme invests with the objective of improving corporate behaviour to benefit the environment and society. However, the Trustees' priority is to select investment managers which are best suited to help meet the Trustees' investment objectives, and ultimately to ensure that members' benefits can be paid as and when they fall due.

The Trustees expect that each investment manager should discharge its responsibilities in respect of investee companies in accordance with that investment manager's own corporate governance policies and current best practice, such as the UK Stewardship Code and the UN Principles for Responsible Investment.

The Trustees expect that, where appropriate, each investment manager should take ESG considerations into account when exercising the rights attaching to investments and in taking decisions relating to the selection, retention and realisation of investments.

The Trustees expect that the investment managers selected to manage the Scheme's assets should invest for the medium to long term and should engage with issuers of debt or equity with a view to improving performance over this time frame.

## 9. Risks

The principal investment risks identified by the Trustees are listed below together with an explanation of how they are mitigated.

#### Indirect credit risk

The risk that an investment held will suffer a financial loss because of a third party failing to pay monies that it owes.

## **Currency risk**

The risk that the value of an investment will fall because of adverse movements in currency markets.

#### Real return risk

The risk that the Scheme's assets do not deliver a long-term return in excess of inflation.

#### **ESG** risk

The risk that ESG factors will adversely impact the value of the Scheme's investments.

## Investment manager risk

The risk that an investment manager does not deliver returns in line with expectations.

## Mitigation of the above risks

The risks listed above are mitigated by the Trustees monitoring the suitability of the investments used by the Scheme. This monitoring would be carried out in conjunction with the Investment Adviser.

#### **Self-Investment risk**

The risk that the Scheme's assets are linked to the sponsoring employer which could mean a reduction in the covenant of the sponsoring employer would simultaneously decrease the value of the Scheme's assets.

# Mitigation

The Trustees will ensure exposure to employer-related assets does not exceed limits prescribed in legislation.

# 9. Risks (continued)

#### **Direct credit risk**

The risk that disruption with a third party (such as fraud or insolvency) could adversely impact the value of the Scheme's investments.

## **Mitigation**

Pooled funds are structured such that the Scheme's assets are ringfenced from the assets of the investment manager and other investors.

Directly-held assets are held in the names of the Trustees (or in some instances, jointly with Merriman Limited) and formally registered with the Land Registry

There are a number of mitigants in relation to fraud, including the investment managers' internal controls.

#### Interest rate risk and inflation risk

The risk that movements in interest rates/expectations for future inflation will adversely impact the value of the Scheme's investments.

### **Market Risk**

The risk that the Scheme's assets do not deliver a sufficient return, because of falls in investment markets.

## **Mitigation**

The Trustees' investment approach is to invest in real assets which have some intrinsic value and are not impacted in the same way as other investments, by markets.

## **Liquidity Risk**

The risk that assets cannot be realised for cash when required.

# 9. Risks (continued)

## **Mitigation**

The Trustees invests the majority of the Scheme's investments in investments which are illiquid and retain an allocation to cash. In addition, the Scheme has the capability to borrow, should the liquidity be insufficient to meet payments to members. The Trustees recognise that the Scheme's liabilities are long-term in nature and that an allocation to less-liquid investments may be appropriate. The Scheme's pensioner liability are fully covered by investment income yields.

#### The Trustees will:

- Review the investment risks faced by the Scheme at least every three years.
- Ensure the Scheme does not hold any direct employer-related assets and that any indirect exposure is expected to be less than 5% of total assets.
- Ensure that sufficient cash can be realised at relatively short notice without incurring high costs.

# **10.Future Amendments**

Signed:....

The Trustees must revise the SIP after every review of the default arrangement unless they decide
that no action is needed.
The Trustees will consult with the sponsoring employer before amending this statement.
The Trustees will obtain and consider written advice from the Investment Adviser before amending
this statement.
The principles set out in this Statement have been agreed by the Trustees:

For and on behalf of the Trustees of the Merriman Pension Fund (the "Scheme")

Date: .....

# **Appendix 1: Investment Strategy**

This section provides a summary of the investment strategy adopted by the Scheme as at 31 December 2023.

The allocation of the investments will be monitored and rebalanced at the discretion of the Trustees.

Investment	Description	Allocation
Direct Property		97%
Cossington – Units 6/6a/6b/6c/6d/7 & 8	Freehold property	
Cossington – Land Development Area	Freehold land	53%
Cossington – Area A – Units 9/12/13/15/16/17/18GF & 19	Freehold property	
Hawthorne – Long Eaton	Freehold property	20%
Red Lane	Freehold land	24%
Cash		3%
Cash Deposits	Cash	3%
Total Assets		100%

Note that the Red Lane property is in the process of being sold, as at July 2024.

# **Appendix 2: Investments Details**

# **Objectives**

This section provides a summary of the assets used to implement the Scheme's investment strategy.

Cossington - Units 6/6a/6b/6c/6d/7/8 & 8a		
Description	Freehold Property	
Objective	Maintain rental income.	

Cossington – Land Development Area		
Description	Freehold Land	
Objective	Develop with new units.	

Cossington – Area A – Units 9/12/13/15/16/17/18GF & 19		
Description	Freehold Property	
Objective	Maintain rental income.	

Hawthorn – Long Eaton		
Description	Freehold Property	
Objective	To maintain current level of 13.30% upwards.	

# **Appendix 2: Investments Details (continued)**

Red Lane*	
Description	Freehold Land
Objective	To sell site to a house builder.

<sup>\*</sup>Please note that this is almost at the point of being sold, therefore funds will be released to the Scheme in due course.

Cash Deposits		
Description	Cash	
Objective	N/A	